

In this issue:

President's Message	1
Smart Goals Identified for FY 2016-2017	4
2017 Leadership Program	5
Thanks Again for Helping ACEC/MD Reach its ACEC/PAC Goal	8
ACEC/MD Announcess Finalists in the 2017 Engineering Excellence Awards Competition	9
ACEC/MD Holiday Party	10
Nominations are due November 14 to ACEC for the 2017 Young Professional of the Year competition	11
ACEC/MD Legislative Kick-off Breakfast	12
New Member	12
Recognize Your Employees' Important Contributions to Society	13
Member News	13
Professional Development	14
Upcoming ACEC/MD Events	14

PRESIDENT'S MESSAGE *by Stu Robinson, P.E.*



Fall is here and so far it's been a warm one and the Holidays are fast approaching.

The Cubs are in the world series, first time since 1945, and the Cleveland Indians, first time since 1948, who knew. I wish one of our local teams would have gotten there. The Presidential elections are just around the corner so get out there and vote!

Every year ACEC holds a Fall Conference and a National Convention. This year the Fall National Conference was held in beautiful Colorado Springs, Colorado located 6,035 feet above sea level, and again ACEC/MD member firms were well represented. The conference provided opportunities for attendees to meet and greet engineering company representatives from across the nation, attend committee meetings, CEO roundtables and educational sessions, listen to renowned speakers, and for their guests to tour great area attractions. We were honored to have two of our own member firm representatives receive national awards. Congratulations to Stephanie Kunkel of JMT, the recipient of the 2016 Young Professional of the Year Award, and to KCI's Charles Phillips Jr. for receiving the 2016 Community Service Award. We will be looking for a repeat next year, so don't be shy and send in your nominees.

ACEC's Spring Annual Convention and Legislative Summit will be held April 23-26, 2017 at the Washington Marriott Wardman Park. Advocacy issues include: adopting long-term sustainable funding for fixing America's transportation infrastructure, Federal Aviation Administration (FAA) funding reauthorization, finalization of legislation for an energy plan for America's future, opposition to FLSA regulatory overreach; passage of the Water Resources Development Act (WRDA) that will include \$9-billion for water infrastructure needs; and tax reform legislation to achieve parity in tax rates for corporations and "passthrough" businesses, while incentivizing business investment. Information about advocacy, other materials, and upcoming events can be found on their website (www.ACEC.org).

ACEC/MD committees are in full swing. With approximately 90 firms employing over 6,500, we have over 23 committees that discuss and make recommendations on pressing issues

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PRESIDENT'S MESSAGE *(continued)*

for our members. I have attended most of the meetings so far, and look forward to attending more throughout my term. Thanks for all who are working to make this organization great!

Please save the date for our kick-off Legislative Breakfast for the 2017 General Assembly session, to be held on November 17, 2016. This event will allow you to gain valuable political insight into the upcoming General Assembly Session commencing in January. Our Legislative Committee is in the process of preparing legislative hand-outs, which identify the issues that are important to our community. Our initiatives will include: Indemnity-Duty to Defend; Significantly reducing the lifetime prohibition on individuals and subsequent employers if individuals were involved in the drafting of specifications or RFP for a project; and Rejecting Sales Tax on Engineering Services.

- ***Indemnity Duty to Defend*** - With passage of SB 234 in 2016, Engineering and design firms obtained some relief from onerous "Duty to Defend" clauses in A/E contracts. However, there are additional modifications required to ensure that the obligation to pay defense costs and/or resulting economic loss arising out of the negligence of others, including the indemnities, are not passed onto design firms.
- ***Significantly reducing lifetime prohibition on individuals and subsequent employers if individuals were involved in the drafting of specifications or RFP for a project*** – It is impossible for firms to know every employee's complete work history including assignments at other employers. A prohibition for at least one year is an ample time for the marketplace to absorb and understand the full import of those specifications and to eliminate any unfair competitive advantage.
- ***Rejecting sales tax on Engineering Services*** - During an audit of a Maryland engineering firm by the Comptroller's office, an auditor incorrectly identified certain services as being subject to Maryland State sales tax. This resulted in assessment of back taxes to the engineering firm for the services in question. The services taxed were part of usual and customary professional services performed by an engineer that should not be subject to sales tax.

Our 2017 Leadership Program will soon be underway and we are in the process of finalizing the program. This year we have added a heavy emphasis on grass roots political lobbying efforts, starting with a session December 15th immediately following our general membership meeting. The Leadership Class participants, along with other interested member firm representatives, will be attending this presentation by our Legislative Consultant, Chris Costello. Member firm representatives are encouraged to attend this complimentary program. We anticipate the participants will join us in Annapolis for the annual Legislative Action Day, being held January 19th 2017. It is important that we reach out to our legislators about initiatives via e-mails, phone calls, and visits to our representatives' offices. We are looking to have a strong turnout for Legislative Action Day, and achieve 50 member firm representatives for visitations and 100 individuals attending the luncheon after visitations. This is achievable if all of our firms send at least one representative. This promises to be a very active year.



PRESIDENT'S MESSAGE *(continued)*

Many of you may be wondering what each of the emblems on ACEC/MD nametags represent. The Crab indicates a personal contribution to the State PAC (CEPAC), the Maryland Logo indicates a firm's contribution to the State PAC, the Flag represents a personal contribution to the Federal PAC (ACEC/PAC), and the Minuteman represents a firm's federal contribution to the Minuteman Fund. It would be nice to see everyone with all of these emblems.

Congratulations are in order since we have met our ACEC/PAC federal goal for the 12th straight year. Thanks to all who contributed. Currently, we are falling short on our CEPAC goal. Only 19 of our 90 firms have contributed in the four-year cycle that began in 2015. This represents only 21% of our firms who have contributed so far. Please contact CEPAC Chair Jim Blake if you have not contributed or have any questions.

I encourage all ACEC/MD members to be pro-active in supporting our PACs. The PACs provide the opportunity for ACEC/MD representatives to engage our elected officials, and promote established ACEC/MD and ACEC legislative actions and issues of importance to your firm and the engineering profession.

On October 26, 2016, ACEC/MD hosted a breakfast for Congressman Dutch Ruppersberger. He has been a strong supporter of ACEC/MD and the engineering profession. I presented a summary of ACEC's 2016 and 2017 Advocacy Priorities mentioned above. Dutch is in favor of transportation and infrastructure improvements, making our nation's security a priority, and rejuvenating our space program, which has provided us with technologies for developments such as the microwave oven, cell phones, and GPS.

On November 9, 2016 ACEC/MD will host a Stem Fair event at the Engineers Club. For this event ACEC/MD will be concentrating on Middle and High school students. The event will feature presentations from practitioners in various engineering disciplines with a focus on interactive presentations. We hope to attract 100 students and give them a sense of engineering at its best.

In September the Executive Committee got together to develop our 2016-2017 Smart Goals. Topics include Membership Growth/Retention, Increased Legislative Support, Enhanced Programs, Political fundraising, Timely Dues Payments, Career Outreach, Leadership Program Involvement in ACEC/MD, and Prime/Sub Interactions.

Looking ahead, 2017 will be a special year for ACEC/MD since we will be celebrating our 60th Anniversary. I look forward to working with you and hope that everyone gets a chance to attend one or several of our upcoming events throughout the rest of this year and 2017.

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SMART GOALS IDENTIFIED FOR FY 2016-2017

In order to continue to move the organization forward, a committee consisting of representatives from the ACEC/MD Executive Committee has identified smart goals for FY 2016-2017. Focusing on membership growth and communications, political activism, and young professionals, each member firm representative can play an important role in helping the organization achieve these important initiatives.

Membership Growth/Retention

- During each fiscal year achieve a net gain of:
 - five Regular Member firms
 - two Affiliate Member firms
- To enhance retention, focus on membership participation so that someone from each firm attends at least one event per year

Increased Legislative Support

- Achieve a minimum of 1,000 member firm employees complying with requests to contact elected leaders through "Legislative Alerts"
- Achieve a minimum of 100 member firm employees attending annual Legislative Luncheon, including a minimum of 50 member firm employees participating in visitations
- Conduct a joint Legislative Committee meeting with ACEC/MW prior to Legislative Action Day

Program

- Present programs targeted for firms practicing in the MEP and water/sewer arenas
- Achieve a minimum of 100 member firm representatives attending annual conference
- Hold joint program with an allied organization

Political Fundraising

- Achieve goal of raising \$25,000 per year for CEPAC by having a minimum of 40% of member firms contributing

Dues Billing

- Achieve 100% dues payment by firms represented in ACEC/MD Leadership (defined as Executive Committee and Committee Chairs) by second quarter of fiscal year (December 31st).

Career Outreach

- Executive Committee will provide two representatives for career outreach efforts either by securing two representatives from their firm or one representative from their firm and one representative from another firm
- Initiate career technology scholarship

Leadership Program Involvement in ACEC/MD

- Achieve 15% participation of past graduates for Reunion Program
- Monitor involvement of recent program graduates to ensure involvement of 15% of new graduates

Prime/Sub Interaction

- To maximize efficiency of Prime/Sub relationship, conduct three roundtable per year, one of which will be held at the ACEC/MD Annual Conference



AMERICAN COUNCIL OF ENGINEERING COMPANIES/MARYLAND PRESENTS ITS 2017 LEADERSHIP PROGRAM

Critical Management Skills for Today's Consultant Professional

ACEC/MD is pleased to offer another program targeted for the "rising stars" in your firm. Through a dynamic, interactive program, ACEC/MD will deliver the training your firm's up and coming leaders need for both a reasonable investment and at convenient locations.

Our program's experienced facilitator, Jim Marcotte, will ensure interactive discussion between presenters and participants. To maximize the learning experience, class size will be limited to 30 students with approximately ten years of experience in the consulting engineering industry. As in the past, cover letters and resumes will be used to screen applicants. The deadline to submit applications is November 21, 2016.

Once again, patterned after ACEC's highly acclaimed Senior Executive Institute (SEI) program and "The Business of Consulting Engineering" Program, your firm can avail itself of training that is:

- Tailored to Maryland firms with presentations by local instructors.
- Scheduled to minimize work responsibility conflicts with late afternoon sessions and wrap-up at the ACEC/MD conference at the Gaylord Resort at National Harbor, MD.
- Reasonably priced to allow your firm to send "up and coming" future leaders without breaking the training budget.
- Thorough, in providing a curriculum that addresses the myriad of firm management issues that senior principals address on a daily basis.

Recognizing the importance of political activism at the state level, this year's program will feature a Grass Roots Lobbying Session, presented by ACEC/MD's Political Consultant Chris Costello of the Public Sector Consulting Group, and participation at ACEC/MD's Legislative Action Day in Annapolis.

Also, in conjunction with ACEC and Brookings Executive Education, participants will have the opportunity to gain the perspective of a Congressional representative through Congressional Insight, a computer simulation.

Session Schedule:

I. Grass Roots Lobbying Session Thursday, December 15, 2016; 2-4pm, ESB, Baltimore

Learn how you can be successful in delivering a tailored message to your elected officials about issues of importance to your firm. ACEC/MD's political consultant Chris Costello of the Public Sector Consulting Group will untangle the complicated inner workings of the Maryland General Assembly.

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2017 LEADERSHIP PROGRAM (continued)

(Session Schedule continued)

II. Characteristics of Leaders Thursday, January 5, 2017; 3-7pm, ESB, Baltimore

Jim Marcotte - The opening session will identify the characteristics of leadership that will be discussed throughout the program. The session will also provide participants with an introspective review of the current status of their leadership skills and an opportunity to identify areas for continued development as they embark on a journey to the pinnacle of their careers.

III. Legislative Action Day Thursday, January 19, 2017; 8am-3:30pm, Annapolis

Class participants will join other ACEC/MD representative as we descend on Annapolis to explain and lobby for issues of importance to the industry and your firm. Following the visitations, you will join your elected officials and colleagues for lunch and a debriefing on the day's discussions with legislators.

IV. The Future of Engineering, and Organizing & Structuring A Successful Firm Thursday, February 16, 2017; 1-9pm, ESB, Baltimore

Legal Aspects—Terry McShane (Lee & McShane)

The Future of Engineering/Organizational Structure—Terry Neimeyer, P.E. (KCI Technologies)

Types of Business Structures

Benefits & Disadvantages of various business structures

Ownership Transition

Legal Issues

Mergers & Acquisitions

Project Organization

Please note - In addition to the classroom proceedings, to provide greater exposure to the inner workings of ACEC/MD, class participants are expected to attend both the Executive Committee Meeting and Awards Banquet being held immediately after the formal session.

V. Think Like a Congressional Representative, and the Importance of Political Activism Thursday, March 23, 2017; 2-6pm, ESB, Baltimore

Trevor Corning, Program Coordinator (Brookings Executive Education) - Learn how Congress really works through this nationally acclaimed Congressional Insight computer simulation program. This fast-paced performance oriented game immerses you in the real world of a federal legislator. You will experience the high-pressure uncompromising environment in which your legislators and their staff operates.

Steve Hall, Vice President, Director of Government Affairs (ACEC) - The second part of the day will feature ACEC's Steve Hall, who will explain the issues and challenges that lie ahead in the political arena, and how to push the "right buttons" to get your message delivered.

VI. Risk Management Liability & Insurance Thursday, April 20, 2017; 3-6pm, ESB, Baltimore

Art Ebersberger (CBIZ Business Insurance) & Kent Hoffman, P.E. (Century Engineering)

When Does Risk Management Start?

Construction Review & Administration CADD

Office Management Contracts

Project Design & Administration Coordination Problems

Risk Drivers What Position Does Insurance Play?

The Importance of Risk Management Services (from a principal's perspective)



2017 LEADERSHIP PROGRAM (continued)

(Session Schedule continued)

VII. Finance & Profitability Thursday, May 25, 2017; 3-6pm, ESB, Baltimore

Mark Dumler, CPA (RK&K), Frank Waesche, P.E. (Wallace, Montgomery), & Ron Grodzinsky, CPA (Rowles & Company, LLP)

- | | |
|----------------------|-------------------------------|
| Financial Management | Project Control |
| Financial Planning | Invoicing/Accounts Receivable |
| Financial Statements | Purchase versus Leasing |
| Overhead & Burden | Capital Budgeting |

VIII. Lessons in Leadership & ACEC/MD Conference Friday, June 23, 2017; 2-5pm, National Harbor, MD

The industry's most successful leaders will provide their unique perspective on building and sustaining a successful firm. Through ever changing markets, clients, economic conditions, staffing issues and political landscapes, the following leaders have guided their firms:

Cathy Ritter, P.E. (Constellation Design Grp.); Harvey Floyd, P.E. (KCI Technologies); Kunal Gangopadhyay, P.E. (EBA Engineering); Dana Knight, P.E. (McCormick Taylor); Doug Suess, P.E. (WBCM); & Stu Robinson, P.E. (A. Morton Thomas & Assoc.)

Class participants will hear lessons learned from a diverse cross-section of some of the most successful professionals in the industry. Through both interactive discussion and during formal presentations, class participants will be exposed to what it takes to be both a leader in their community and their firms.

Please note - Following the Friday session, class participants completing the course will be recognized at the evening conference banquet, being held from 6:00-9:00 PM.

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Sessions I, II, and IV through VII will be held at The Engineers Club, 11 West Mount Vernon Place, Baltimore.

Session III will be held in Annapolis.

Session VIII will be held during ACEC/MD's 29th Annual Conference at the Gaylord National at National Harbor, MD.

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This program is tailored for individuals with approximately ten years of experience in the consulting engineering profession. In order to enrich the learning experience for the program participants, class size will be limited to 30 participants. To be considered for the program, applicants should submit a resume with a one-page cover letter that addresses: motivation for applying to the program; expectations from the program; and long-term benefits envisioned due to participation in the program.

To ensure the proper learning environment, the program's steering committee will select suitable candidates from individuals nominated by their firm. Member firms may nominate as many individuals as they wish. However, the member firm will be obligated only for candidates selected. Successful applicants will be notified by December 1, 2016, and will be billed for the cost of the program. The investment for this significant and extensive training is \$1,595.00 per person, which includes: Registration and resource materials for all sessions, afternoon refreshments, December Grass Roots program, January Legislative Action Day, February registration for meetings and banquet, ACEC/MD conference registration for Friday's lunch, break, reception, and banquet, and Friday night's hotel room reservation. All class participants completing the course will be presented with a certificate, that includes PDHs, at the ACEC/MD banquet Friday evening during the annual conference at the Gaylord National at National Harbor. Send completed registration form, with cover letter and resume, to the ACEC/MD office, no later than November 21, 2016. ACEC/MD will bill firm only if applicant is accepted. Contact the ACEC/MD office for a copy of the registration form and brochure.

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THANKS AGAIN FOR HELPING ACEC/MD REACH ITS ACEC/PAC GOAL

Thanks to the generous contributions of ACEC/MD member firm representatives, ACEC/MD once again eclipsed its ACEC/PAC federal goal. By currently raising \$22,400, your contributions will assist ACEC in carrying the profession's message to our members of Congress. Spearheaded by Maryland's ACEC/PAC Champion Dana Knight (McCormick Taylor), ACEC/MD has achieved its goal for the twelfth straight year.

Central to this effort was the tremendous response to the ACEC/MD-sponsored raffle. Your support has assisted ACEC in its efforts to gain favorable legislation to increase long-term funding for infrastructure, and tax and regulatory reform. For their efforts, raffle participants also had an the opportunity to win \$3,600 in cash prizes.

This year's winners included:

Jeff McBride (EBL)- \$2,000
 Dan Voeltner (WRA) - \$1,000
 Chirantan Mukhopadhyay (WSP|PB) - \$400
 Harish Patel (EBA) - \$200

Thanks to everyone for helping ACEC support pro-business candidates in Congress, and assisting our representatives in carrying your message to Congress!

A special thanks to this year's raffle sponsors:

A. Morton Thomas & Associates
 Blake Consulting Services
 Century Engineering
 EBA Engineering
 EBL Engineers
 Gannett Fleming
 Greenman-Pedersen
 Johnson, Mirmiran & Thompson
 KCI Technologies
 McCormick Taylor
 Michael Baker International
 Prime AE Group
 RJM Engineering
 RK&K
 Sidhu Associates
 Wallace Montgomery
 Whitman, Requardt & Associates
 Whitney, Bailey, Cox & Magnani

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ACEC/MD ANNOUNCES FINALISTS IN THE 2017 ENGINEERING EXCELLENCE AWARDS COMPETITION

The American Council of Engineering Companies/Maryland's (ACEC/MD) annual Engineering Excellence Awards (EEA) competition recognizes engineering firms for projects that demonstrate a high degree of innovation, achievement, and value. Demonstrating the important contributions that engineering firms make to Society, in a two-step process, firms submitted their outstanding projects for consideration. All finalists and their clients will be recognized at ACEC/MD's annual Awards Banquet being held February 16, 2017 at the Garrett-Jacobs Mansion, Baltimore.

One of the highlights of the October 13th General Membership Meeting was the announcement of the finalists in this year's Engineering Excellence Awards Competition.

Out of the 21 projects submitted, our distinguished panel of judges selected the following projects (in alphabetical order):

- Annapolis City Dock Bulkhead Replacment - EBA Engineering
- Brookside Gardens Entryway & Parking Lot - A. Morton Thomas & Associates
- CSX Casky Train Inspection Yard & Fueling Facility - WSP|Parsons Brinckerhoff-26th
- Jericho Road Historic Covered Bridge Rehabilitation - Wallace Montgomery
- North Avenue Yard Route Pushbutton System - AECOM
- PG County Emergency Command Center - KCI Technologies
- Piscataway Hills Landslide Stabilization - KCI Technologies
- Profume Facility Exhaust System - EBL Engineers
- Takoma Langley Crossroads Transit Center - The Wilson T. Ballard Company
- Wake Forest School of Medicine - Kibart

This year's judges once again represent a cross section of the engineering industry, including:

- Joe Mantua, WSSC Water
- David Ferrara, Maryland Transportation Authority
- Joseph Siemek, Harford County Department of Public Works
- Steven Walsh, Baltimore County Department of Public Works
- Gregory Slater, Maryland State Highway Administration
- Angie Perry, Hardesty & Hanover
- Melinda Peters, RK&K

The initial judging was based on an independent evaluation of an Executive Summary and Press Release for each project. The finalists will now be invited to submit a notebook, **due December 2th**, which will be evaluated by our panel of judges in a group setting. All finalists are now eligible to compete in ACEC's national competition.

Mark your calendar for ACEC/MD's Awards Banquet, being held February 16, 2017, when the award winners will be announced.



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PLAN TO ATTEND ACEC/MD'S

Holiday Party

Tuesday, December 6, 2016
6:00 – 9:00 PM

Baltimore Museum of Industry, 1415 Key Highway, Baltimore

This party is open to member firm employees and their guests, and includes gastronomical delights and open bar. Be sure to join your clients, colleagues, and friends as we kick off the holiday season in style. We have invited representatives of various client groups for this festive evening, so you will definitely want to attend!

SPECIAL PRICE BREAK! For every five paying registrants from the same firm, get the next one free! If registering online, make your purchase for the number of registrations you are paying for, and forward the names via email to the ACEC/MD office, including any free ones associated with sponsors.

You can register online with a credit card by using the link - <http://acecmd-holidayparty2016.eventbrite.com>.

Holiday Party Sponsorships Available

ACEC/MD has extended the deadline for member firms to cosponsor the organization's Holiday Party. By **November 18th**, select one of our expanded sponsorship opportunities.

ACEC/MD's gala party will provide a tremendous opportunity to get your name in front of our member firm representatives and guests, while networking with them in a relaxed, comfortable atmosphere.

As an Elite Sponsor (\$1,000) (only two available at this level, and exclusively for our Affiliate Member Firms) (BOTH COMMITTED), your firm would have the opportunity to sponsor the bar at this year's Holiday Party, and would receive:

- Inclusion of your firm's name on a signboard posted at the event.
- Acknowledgement in the January/February, 2016 ACEC/MD newsletter.
- A table to display information about your firm.
- Four complimentary registrations for the event.

As a Diamond Sponsor (\$500) of this year's Holiday Party, your firm would receive:

- Inclusion of your firm's name on a signboard posted at the event.
- Acknowledgement in the January/February, 2016 ACEC/MD newsletter.
- A table to display information about your firm.
- Two complimentary registrations for the event.

As a Patron Sponsor (\$250) of this year's Holiday Party, your firm would receive:

- Inclusion of your firm's name on a signboard posted at the event.
- Acknowledgement in the January/February, 2016 ACEC/MD newsletter.
- One complimentary registration for the event.

To participate in this festive evening as a sponsor, please contact the ACEC/MD office by October 30th. Forward your check, payable to the American Council of Engineering Companies/Maryland, in the amount of \$1,000 for Elite Sponsorship, \$500 for Diamond Sponsorship, or \$250 for Patron Sponsorship for your firm, to 312 North Charles Street, Suite 200, Baltimore, MD 21201.

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NOMINATIONS ARE DUE NOVEMBER 14TH TO ACEC FOR THE 2017 YOUNG PROFESSIONAL OF THE YEAR

JMT'S S. KUNKEL RECOGNIZED WITH 2016 AWARD

Congratulations to Johnson, Mirmiran & Thompson's Stephanie Kunkel, who was recognized at the ACEC Conference as a recipient of the 2016 ACEC Young Professional of the Year Award.



The American Council of Engineering Companies/Maryland is once again soliciting candidates for the 2017 ACEC Young Professional of the Year Award. This award recognizes the accomplishments of our young engineers by highlighting their interesting and unique work, and the resulting impact on society. The 2017 ACEC/MD award will be honored at ACEC/MD's Awards Banquet February 16, 2017.

The 2017 ACEC Young Professional of the Year Award will be held in conjunction with the National Engineers Week Foundation's New Faces of Engineering 2017 competition. The ACEC Young Professional of the Year is an ACEC program that is separate from the National Engineers Week Foundation's New Faces of Engineering program. However, the five winners of the ACEC Young Professional of the Year Award will become ACEC's nominees to the New Faces of Engineering competition. Hence, all nominees for the ACEC Young Professional of the Year Award must agree to participate in the New Faces of Engineering program. More information on National Engineers Week can be found at www.eweek.org.

The 2017 ACEC Young Professional of the Year award information is posted on ACEC's website--<http://www.acec.org/awardprograms/young-professional-award>. All nominations must be submitted electronically directly to Daisy Nappier, ACEC Committee of Fellows, at dnappier@acec.org no later than Friday, **November 14, 2016**. Contact Daisy Nappier at (202) 347-7474, if you have any questions.

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A SPECIAL PRESENTATION . . .

*ACEC/MD LEGISLATIVE KICK-OFF BREAKFAST
SCHEDULED FOR NOVEMBER 17TH
WILL FEATURE*

MBRG PRESIDENT DUANE CAREY

REGISTRATION—8:00 AM; PROGRAM 8:30-10:00 AM

The American Council of Engineering Companies/Maryland (ACEC/MD) is pleased to invite you to a complimentary breakfast **Thursday, November 17, 2016**, at the Engineers Club, 11 W. Mount Vernon Place, Baltimore. Be our guest and gain valuable insight into the upcoming General Assembly session. Mark your calendar and plan to join us for this informative assessment of the political landscape by Maryland Business for Responsive Government (MBRG) President Duane Carey .

Due to seating limitations, we may need to limit registrants to no more than three per firm. Register on line at <http://acecmdlegislativebreakfast2015.eventbrite.com/>, no later than November 6, 2015.

NEW MEMBER

The following firm has been elected to Regular membership in ACEC/MD:

WETLAND STUDIES AND SOLUTIONS, INC. (WSSI).

1131 Benfield Boulevard, Suite L, Millersville, MD 21108

Phone: 410-672-5990; FAX: 410-672-5993

Website: <http://www.wetlandstudies.com>

Rep.: Daniel Lucey, PE#26983 (dlucey@wetlandstudies.com)

Brief History and Activities of the Firm: Founded in 1991, Wetland Studies and Solutions, Inc. (WSSI), a Davey Tree Company, is one of the leading Environmental Consulting firms in the region. Their staff, which includes wetland scientists, water resource engineers, arborists, archeologists, and regulatory, ecosystems, compliance, urban forestry, survey, and GIS specialists, is focused solely on providing a full range of services to support the natural and cultural resource needs of their clients. These services are necessary for obtaining Clean Water Act and state wetland permits and for conducting inventories and studies to satisfy federal regulatory requirements for all levels of government. Their 2014 acquisition by the Davey Tree Expert Company provides the firm with additional resources and allows them to expand their geographic range. The field of operation includes Natural and Cultural Resource Studies, Clean Water Act Permitting, NPDES Compliance monitoring and Inspections, and Stream and Wetland Restoration Design

We welcome this firm as a member of ACEC/MD. Be sure to add their information to your records. The next time you see one of their representatives, please take the time to let them know we're glad that they have joined the Council!

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RECOGNIZE YOUR EMPLOYEES' IMPORTANT CONTRIBUTIONS TO SOCIETY

*Nominations due January 6, 2017
for ACEC/MD Community Service Award competition*

ACEC/MD is once again looking for employees of member firms that have made significant contributions to their communities by volunteering their time and expertise. These individuals have enhanced the quality of life for all of us, and we would like to recognize their efforts.

Please note that only the official ACEC/MD representative of a member firm may submit candidates. However, a representative from one member firm may nominate a representative from another member firm. The deadline for entries in the ACEC/MD competition is **January 6, 2017**. Complete both the ACEC/MD Nomination Certification and the ACEC Nomination, both can be found on the ACEC/MD website www.acecmd.org. Entry must include the ACEC/MD Nomination Certification and ACEC Nomination Form. To be eligible for the competition you must send your entry to the ACEC/MD office, 312 North Charles Street, Suite 200, Baltimore, MD 21201, by January 6, 2017. The winner in the ACEC/MD competition will be forwarded to ACEC for consideration in their competition later in the year.

After struggling in past years to get firms to submit nominees, it was very rewarding to see 2016 ACEC/MD Community Service Award winner Chuck Phillips (KCI Technologies) recognized at the recent ACEC Conference as the national award winner. Let's create a tradition that Chuck has started by submitting nominees that are not only making a difference in society at work, but through their important personal efforts.

Thank you very much for helping ACEC/MD spotlight the valuable contribution that ACEC/MD member firm employees make to our community.

MEMBER NEWS

A. D. MARBLE & COMPANY has moved their headquarters to :
2200 Renaissance Blvd., Suite 260
King of Prussia, PA 19406

EBA ENGINEERING, INC. is pleased to announce the promotion of **Michael Dominelli III, PE, LEED AP**, to structural engineering department manager. The firm is also saddened to announce the passing of **Chuck Kennedy, PE**, who owned Kennedy, Porter and Associated for 40 years before the firm was purchased by EBA.

GEORGE, MILES & BUHR, LLC (GMB) is pleased to welcome the following:

- David Gray** joined the firm earlier in the year as a Surveyor
- Deane Townsend** joined the firm's Architectural Group as an Arch. Designer
- Benjamin Hearn, E.I.** joined the firm's Seaford office as an Engineer

The firm is also pleased to announce the following promotions:

- Nick Lloyd** to Construction Services Group Leader
- Gilbert Spears** to Assistant IT Director
- Harlan Elliott** to Senior Designer

OFFICERS

President
 Stu Robinson, P.E.
 A. Morton Thomas & Associates

Vice President
 Jerry Jannetti, P.E.
 WSP|Parsons Brinckerhoff

Secretary
 Chris Fronheiser, P.E.
 AECOM

Treasurer
 Stu Taub, P.E.
 Wallace Montgomery

ACEC Representatives
 Director
 Dana Knight, P.E.
 McCormick Taylor
 Alternate Director
 Art Barrett, P.E.
 Gannett Fleming

ACEC/MD Directors
 2014-2017
 Tony Frascarella, P.E.
 Century Engineering
 Sean McCone, P.E.
 Johnson, Mirmiran & Thompson

2015-2018
 Harish Patel, P.E.
 EBA Engineering
 Vince Pielli, P.E.
 Urban Engineers

2016-2019
 Charles Kumi
 Kumi Construction Management
 Melinda Peters, P.E.
 RK&K

Executive Director
 Jim Otradovec

PROFESSIONAL DEVELOPMENT

- November 9** *Maryland Transportation Agencies Business Opportunities & Networking Luncheon cosponsored by ACEC/MW & ACEC/MD.*
 11:30am-2:00pm, College Park Marriott Hotel & Conference Center, Hyattsville. For more information, or to register, go to acecmw.org or call 703-610-9019. This sells out quickly.
- December 6** *MRMCA Annual Meeting & Heavy Hitter Awards Luncheon*
 Noon to 2:00pm, Fogo de Chao Brazilian Steakhouse, Baltimore. For more information, or to register, contact MRMCA's Mindy Green at mindy@marylandconcrete.com or 301-694-4899.
- December 6** *State of the Ports & Embassy Wine Tasting*
 3:30-7:00pm, Baltimore. Presented by WTCL, Ports America Chesapeake, & the Maryland Department of Transportation. For more information, contact the World Trade Center Institute at 410.576.0022.

UPCOMING ACEC/MD EVENTS

Legislative Breakfast

November 17, 2016

The Engineers Club, 11 West Mount Vernon Place, Baltimore; 8:00 – 10:00am

Holiday Party

December 6, 2016

Baltimore Museum of Industry, 1415 Key Highway, Baltimore; 6:00pm – 9:00pm

GENERAL MEMBERSHIP MEETING

Hosted by the Fellows Committee

December 17, 2015

The Engineers Club, 11 West Mount Vernon Place, Baltimore

11:30 AM – 1:30 PM

Special complimentary session after the General Membership Meeting on Grass Roots Lobbying

For more information on these, and other events, contact the ACEC/MD office at 410-539-1592, acecmd@acecmd.org, or go to www.acecmd.org.
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**ACEC/MD 2016
 Engineering Excellence
 Grand Award winning
 entry by AECOM of the
 William Preston Lane Jr.
 Memorial (Bay) Bridge
 Cable Dehumidification.**

