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PRESIDENT'S MESSAGE

by Michael W. Myers, P.E.

I trust everyone had a relaxing holiday season and are now focused on the challenges we face in the new year. Unfortunately, a major challenge of this winter has been digging out of two record snowfalls that have hammered Maryland in less than a week's time. This unprecedented snow removal effort has significantly impacted state and local governments' already shrinking operating budgets.

But spring will come and ACEC/MD continues to push our 2010 Legislative Business Agenda during the Maryland Legislative session. As you are aware, the focus of the 2010 agenda is infrastructure funding, as well as four other very important initiatives including STEM Education, prohibiting indemnifying another party for their negligence, Minority and Small Business subcontracting and Qualifications-Based Selection. We need the help of our member firms and their employees to get the word out to our legislators so they understand our concerns and positions on these key issues. Please post our agenda in your office and share it with your employees so they, as constituents, can promote them with their legislators. For a copy of the agenda, please go to ACEC/MD's website (www.acecmd.org).

On January 21, 2010, we held our annual Legislative Action Day in Annapolis where we



sponsored a buffet lunch at the Governor Calvert House, a short walk from the House and Senate Office Buildings. Over 75 General Assembly members joined ACEC/MD members for lunch, which provided the perfect opportunity to discuss our critical issues and promote our business agenda. In the morning, members of ACEC/MD's Legislative Committee and other willing volunteers formed four teams to meet with over a dozen senators and delegates in order to present our agenda and to discuss why infrastructure fund-
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visit us on the web! www.acecmd.org

EXECUTIVE COMMITTEE

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Jack Moeller, P.E. (2007-2010)
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Chris Griffith, P.E. (2008-2011)
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PRESIDENT'S MESSAGE

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ing is so very important to improve the current economic conditions in Maryland. Our visits and luncheon were very successful in reaching a large number of legislators and providing a casual forum to communicate. While they generally agreed with our initiatives regarding transportation and infrastructure funding, not surprisingly they also acknowledged that an increase in the gas tax is unlikely to occur in 2010 considering it is an election year. Regardless of the timing, ACEC/MD must keep the pressure on to solve this funding crisis.

Similar to our meetings in Annapolis, a group of ACEC/MD members traveled to Washington D.C. on February 4th and met with several senators and congressmen to discuss the current Jobs Bill proposal and the need to include planning and engineering in the proposed transportation and infrastructure funding. Most of the legislators and their staffs were receptive to our recommendations.

The Maryland Legislative Session is in full swing and bills are being filed almost daily, resulting in almost 2,400 pieces of legislation. Your ACEC/MD Legislative Committee has been meeting weekly, reviewing these bills and determining a course of action for each bill that

potentially impacts our profession. These actions typically consist of supporting or opposing legislation through testimony or written correspondence, monitoring or taking no action. I want to personally thank Jim Blake, the Legislative Committee Chair and the entire committee for their hard work and dedication to ACEC/MD in performing this critical function. That being said, there is much work ahead and when a request is made to contact your legislator in support or opposition to a particular bill; please take the time to write, call and/or email your senator or delegate to express your recommendations.

ACEC celebrated "National Engineers Week" during the week of February 14th by promoting engineering nationwide. Here in Maryland, ACEC/MD held our annual awards banquet on Thursday, February 18th at the Engineering Society of Baltimore in the Garrett-Jacobs Mansion. The banquet was well attended and we presented the Engineering Excellence Awards for outstanding projects; recognized individuals for outstanding service to our profession and community; and awarded two ACEC/MD Scholarships and the Kahl Scholarship to deserving engineering students.

Congratulations to the award winners for their dedication and service to the engineering profession.

The ACEC Annual Conference and Legislative Summit is scheduled for April 25th to April 28th in Washington, D.C. at the Grand Hyatt Hotel. The focus of this conference and summit is current legislative issues impacting the consulting engineering profession including transportation and water infrastructure funding, lobbying your Senators and Congressmen; networking with fellow principals from all 50 states; and entertaining sessions including commentators Patrick Buchanan, Eleanor Clift and Greg Ip. Please make plans to attend this exciting and informative event, and join ACEC/MD in their Congressional visitations on April 28th. For registration information, please go to www.acec.org.

Several other upcoming events that you should consider attending include the May 3rd ACEC/MD Governmental Golf Outing at Greystone Golf Course and our Annual Conference June 23rd to June 26th at the South Beach Marriott in Miami, Florida. Hopefully the snow will have melted by then.



PAST PRESIDENT STEPHEN RECOGNIZED AS ACEC/MD'S NEWEST FELLOW

ACEC/MD's December General Membership Meeting was once again hosted by the ACEC/MD's Fellows Committee. Highlighting the meeting was the recognition of ACEC/MD's newest Fellow Harry Stephen (Century Engineering).

Harry Stephen, PE, is a Senior Vice President and a member of the Executive Committee of Century Engineering at their corporate office in Hunt Valley. Harry has over 35 years of experience in transportation projects throughout

Maryland including planning, design and project management.

A resident of Fallston in Harford County, Harry graduated from the University of Delaware in 1973 with a Bachelors of Civil Engineering degree specializing in Transportation and Urban Planning, and has been a registered professional engineer in Maryland since 1978. Harry joined Century in 2002 and was promoted to a Senior Vice President responsible for the Transportation Division of Century Engineering in

Maryland. In 2008 his responsibilities were expanded to include the management of Transportation for all offices of Century Engineering.

In addition to serving as an ACEC/MD Director, in all the ACEC/MD officer positions, including President in 2008-2009, and as the chair of ACEC/MD's Membership Committee, Harry currently serves ACEC/MD as ACEC Alternate Director.



MDOT MBE DIRECTOR DISCUSSES GRADUATION AND NAICS CODES

At a recent meeting with MDOT MBE Director Zenita Hurley and MDOT MBE Chief Procurement Officer Carmina Perez-Fowler, ACEC/MD SBE Committee representatives presented a range of questions addressing topics such as graduation from the state's MBE program and NAICS Codes. For your information, the following notes from this meeting are as follows:

Meeting Notes

In Attendance: Zenita Hurley (Director, MDOT MBE), Carmina Perez-Fowler (Chief Procurement Officer, MDOT), Ziad Sabra (ACEC/MD), Bev Pannee (ACEC/MD), and Jim Otradovec (ACEC/MD).

MDOT representatives expressed concern about identifying the specific **NAICS codes** for MBE/DBE participation as part of the solicitations because they think not including the NAICS codes gives prime contractors more flexibility in soliciting the services of a wide variety of MBEs. MDOT will be sending out letters to MBE firms asking them to review the current certification information with MDOT, and also encourage them to consider certifying for other services if they have the resources and expertise. So that Prime Consultants find it easier to recognize the qualified services, Ms. Hurley suggested that they may consider adding a list of "subcontracting opportunities" in the solicitations to clarify the services that correspond to the various pertinent codes. She noted that MBE firms should tell Prime Consultants what services they are qualified for and if the Prime Consultants still have questions, then they should call the MDOT MBE Office.

Service/NAICS Graduation and retainage of backlog On Federal and State contracts, a DBE/MBE firm is allowed to retain all awarded backlog after graduation and the prime will get credit for all work done even after DBE/MBE graduates from a specific service (as long as the firm graduated after contract award). However, although the work is retained, the State will not get credit toward the Federal Program after a DBE firm graduates.

MBE Goal Credit: DBE firms that pursue prime work on Federal contracts can get the full credit for all self-performed DBE billings (beyond the contract goal) and MDOT also gets full credit for all DBE dollars billed. However, on State-funded only contracts, an MBE prime firm can not get any credit toward meeting the MBE goal of the contract, but SHA does get credit in its program for all dollars billed by the Prime MBE firm.

Graduation from NAICS Code

Services: Firms that graduate from a specific NAICS code before a contract is signed and awarded by the State can not participate on those specific services. However, these firms can participate in work related to other NAICS non-graduated codes. For example, graduating from engineering design services does not prevent an MBE firm from doing highway and bridge inspection services. A DBE/MBE firm should advise the prime contractors of all services for which they are MDOT certified and are not in graduated status.

Key Staff from Graduated Firm: What happens when Prime Consultant is selected for a contract and they use a Key Staff from an MBE firm, but the MBE firm has graduated from their provided services under that contract before the contract is signed and awarded? In this case, MDOT requires the Prime Consultant to retain the MBE firm and to provide those services even if they don't get the credit for the MBE work. This is due to the fact that the decision was made based on the Key Staff, and changing the key staff could jeopardize the contract from going forward.

Ownership Transition: Ms. Hurley suggested that MDOT will work with MBE firms who are transitioning to new ownership. In order for a firm to improve its chances of transitioning to new minority ownership without a break in its MBE certification, firms should first promptly notify the MDOT MBE Office of the change. Once a firm notifies the MDOT MBE Office that there is a change in Ownership, then MDOT will issue a letter to the MBE firm advising them that their MBE status will no longer be eligible under the old

ownership. Subsequently, the old Firm needs to appeal the decision, and quickly submit a new application for MBE Certification under the new Ownership. (Note that the new owners must meet MBE certification requirements (that is not only being minorities, but also economically disadvantaged and also have the right fiscal, operations and technical control of the new operation). MDOT will, within 3 months or so, review the new application and make a decision on the certification eligibility. During the appeals process, the MBE Firm remains certified and can continue to do business as usual until a final decision is made. However, the MBE firm should not make any promises to the new Owners until MDOT makes the final decision. Ms. Hurley confirmed that her office's goal is to help the MBE firms succeed in operations and in transitions to new minority owners as well, and will exercise all possible means within the law to make sure the goal is achieved.

Future Matchmaker Program: Ms. Hurley said the continuation of this program will depend on the needs of the engineering companies and organizations and has to be driven by them. Ms. Pannee discussed past successful experiences with the program. Ms. Hurley showed great support for continuing this program and she offered the MDOT HQ Office as the meeting place.

With approximately 1/3 of ACEC/MD firms either registered small or minority-businesses in the state of Maryland, ACEC's SBE Committee, chaired by Sabra, Wang & Associates' Ziad Sabra, continues to address a myriad of issues impacting many of our member firms. The committee is in the process of working with MDOT to develop a matchmaker program scheduled for June 16, 2010. This program will feature valuable workshops and targeted appointments with prime firm representatives. Small firms are encouraged to get involved with this committee.



ACEC/MD ONCE AGAIN ACHIEVES ACEC/PAC GOAL

SCHNABEL'S JEFF NELSON WINS TOP PRIZE IN RAFFLE

Thanks to the strong support of ACEC/MD member firm representatives and lead by 2009 ACEC/MD ACEC/PAC Champion George Wirth (Schnabel Engineering), ACEC/MD was once again able to achieve its ACEC/PAC federal fundraising goal. Due to your efforts, ACEC/MD raised over \$18,000 to assist ACEC in its goal to be a \$1M per year PAC, placing the organization in the top 4% of PACs in the United States. ACEC/MD was one of 29 states that met or exceeded their 2009 goal. Nationally, 1,800 ACEC/PAC supporters propelled ACEC/PAC to new heights, raising \$573,000 in 2009, a record for a non-election year.

In order to achieve the ACEC/PAC goal, ACEC/MD's Executive Committee authorized a raffle with proceeds going to the Federal PAC. Schnabel Engineering's Jeff Nelson was the winner of the \$1,500 Grand Prize, while Jack Moeller (Johnson, Mirmiran & Thompson) and Art Ebersberger (CBIZ) took home Second Place prizes of \$500 each, and Rick Smulovitz (Johnson, Mirmiran & Thompson) won Third Place in the amount of \$300.

Reflecting ACEC's political strength in electing bipartisan pro-business members of Congress, the following accomplishments occurred in 2009:

- House passage and Senate committee passage of a multi-year water infrastructure bill that boosts funding water projects and expands QBS.
- House passage of an aviation reauthorization bill that expands funding and broadens the application of QBS.
- An economic stimulus program that included \$130-billion in new infrastructure investments.
- A House-passed jobs bill that sets aside an additional \$50-billion for infrastructure.
- Successful conclusion to the US DOT OIG audit and the corresponding AASHTO Audit Guide update.
- New building code requirements in pending House and Senate energy legislation that will create opportunities for mechanical/electrical firms.

ACEC was also successful in confronting a number of business challenges, including mandates in pending health care proposals and another union agenda seeking to curtail contracting out.

Of course 2010 will present another set of challenges to your business and the complexities of an election year. Over the past 17-midterm elections, the sitting President's party has lost an average of 28 seats in the House, and an average of four seats in the Senate. Add to this the 27 open seats in the House and the ten current seats in the Senate and you have a Congress in flux.

With your support, ACEC/PAC will have a tremendous opportunity to influence several key Congressional elections. Your continued contributions and encouragement of the support by colleagues in the industry will help to shape the business climate for years to come.

We would like to express our thanks to the following firms that sponsored ACEC/MD's 2009 ACEC/PAC raffle and to the member firm representatives that purchased tickets:

SPONSORS-

A.D. Marble & Company
Century Engineering
EBA Engineering
Greenhorne & O'Mara
Johnson, Mirmiran & Thompson
KCI Technologies
Leach Wallace Associates
McCormick Taylor
Moffatt & Nichol Engineers
RJM Engineering
Rummel, Klepper & Kahl
Schnabel Engineering
Wallace, Montgomery & Associates
Whitney, Bailey, Cox & Magnani

PURCHASED TICKETS:

Lyle Aaby (Whitney, Bailey, Cox & Magnani)
 Majid Abedi (Century Engineering)
 Doug Andrew (Jacobs)

Art Barrett (Gannett Fleming)
 Nathan Beil (KCI Technologies)
 James Blake (Greenman Pedersen, Inc.)
 Joseph Blaney (KCI Technologies)
 Kumar Buvanendran (Prime Engineering)
 Stephen Carl (KCI Technologies)
 Daniel Cheng (Johnson, Mirmiran & Thompson)
 Maureen Decker (Pennoni Associates)
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 Art Ebersberger (CBIZ)
 Harvey Floyd (KCI Technologies)
 Christopher Fronheiser (AECOM)
 Kunal Gangopadhyay (EBA Engineering)
 Christopher Griffith (KCI Technologies)
 Dennis Hasson (Whitman, Requardt & Associates)
 Barbara Hoage (Rummel, Klepper & Kahl)
 Jerry Jannetti (Parsons Brinckerhoff)
 Tammy Jones (KCI Technologies)
 Jerome Jurick (Johnson, Mirmiran & Thompson)
 Sunny Kim (Kim Engineering)
 Dana Knight (McCormick Taylor)
 Leon Kriebel (Whitney, Bailey, Cox & Magnani)
 Sanjay Kumar (Johnson, Mirmiran & Thompson)
 Gregory Lang (KCI Technologies)
 Jennifer Laning (Pennoni Associates)
 Marco Legaluppi (Whitney, Bailey, Cox & Magnani)
 Joseph Makar (Whitman, Requardt & Associates)
 Daniel Maletic (Greenman Pedersen, Inc.)
 Angela Marchetti (Sabra, Wang & Associates)

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ACEC/MD ONCE AGAIN ACHIEVES ACEC/PAC GOAL

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KR Marshall (Jacobs)

Antonio Mawry (Wallace, Montgomery & Associates)

Jeffery McBride (EBL Engineers)

Sean McCone (Johnson, Mirmiran & Thompson)

Donald McConnell (KCI Technologies)

David McCormick (Whitman, Requardt & Associates)

Kenneth McDonald (Johnson, Mirmiran & Thompson)

Gary Miller (Johnson, Mirmiran & Thompson)

Walter Miller (Whitman, Requardt & Associates)

Fred Mirmiran (Johnson, Mirmiran & Thompson)

Charles Mitchell (Specialized Engineering)

John Moeller (Johnson, Mirmiran & Thompson)

Thomas Mohler (Rummel, Klepper & Kahl)

David Mongan (WBCM-retired)

William Murphy (Schnabel Engineering)

Michael Myers (Rummel, Klepper & Kahl)

Terry Neimeyer (KCI Technologies)

Jeffrey Nelson (Schnabel Engineering)

Christopher Norris (Wallace, Montgomery

& Associates)

Jim Otradovec (Otradovec & Associates)

Beverly Pannee (RJM Engineering)

Praful Patel (ARENCO)

Alan Peljovich (Johnson, Mirmiran & Thompson)

Charles Phillips (KCI Technologies)

Mike Potter (Rummel, Klepper & Kahl)

Cathy Ritter (Constellation Design Group)

Thomas Ritter (Century Engineering)

Stuart Robinson (A. Morton Thomas & Associates)

Michael Roscoe (Schnabel Engineering)

Michael Rothenheber (Johnson, Mirmiran & Thompson)

Ronald Rye (The Wilson T. Ballard Company)

Ziad Sabra (Sabra, Wang & Associates)

Mark Shafer (Whitney, Bailey, Cox & Magnani)

Thomas Shafer (Moffatt & Nichol, Engineers)

Joseph Siemek (KCI Technologies)

Robert Simon (Specialized Engineering)

Andy Smith (McCormick Taylor)

Bill Smith (Johnson, Mirmiran & Thompson)

Richard Smulovitz (Johnson, Mirmiran & Thompson)

Francis Smyth (Century Engineering)

Harry Stephen (Century Engineering)

Raymond Streib (Development Facilitators, Inc.)

Douglas Suess (Whitney, Bailey, Cox & Magnani)

Lane Swauger (KCI Technologies)

Stuart Taub (Wallace, Montgomery & Associates)

Frank Waesche (Wallace, Montgomery & Associates)

Matthew Wager (Schnabel Engineering)

David Wallace (Rummel, Klepper & Kahl)

Paul Welle (Schnabel Engineering)

George Wirth (Schnabel Engineering)

Timothy Wolfe (KCI Technologies)

Stephen Zentz (Rummel, Klepper & Kahl)

James Zito (Rummel, Klepper & Kahl)

We would also like to recognize ACEC/PAC Millennium Club Members – Terry Neimeyer (KCI Technologies) and Fred Mirmiran (Johnson, Mirmiran & Thompson) who went the extra mile in support of the PAC.



HOLIDAY PARTY PROVIDES OPPORTUNITY TO REMINISCE

A record 150 people attended ACEC/MD's Holiday Party at the always popular Baltimore Museum of Industry. As in past years, ACEC/MD member firm representatives were joined by their guests and representatives from important client agencies.

Every year the items on display in this museum look more and more familiar. Attendees are often heard commenting that "I wish we hadn't thrown that away."

Thanks once again to the following sponsors that helped make this event another great success!

CBIZ / XLDP

Ames & Gough, Inc.

Connor Support Services

Lee & McShane PC

Rowles & Company, LLP,

Certified Public Accountants



SEEKING EMPLOYMENT

The following individuals are seeking employment and have a complete resume on file in the ACEC/MD office. Please phone 410-539-1592 if you are interested in obtaining a copy.

1. Individual with four years of experience in analysis and design of steel, concrete, masonry and timber structures and BE in Civil Engineering and MS in Structural Engineering, seeks **structural engineering** position.

2. Individual with experience in **quality control, project planning and computers** seeks position.



FIRMS AND INDIVIDUALS PROVIDE SUPPORT FOR STATE PAC

2009 marked the third year of ACEC/MD's current four-year pledge cycle for CEPAC fundraising. We very much appreciate the member firms and their employees listed below that made 2009 contributions, and helped ACEC/MD in its CEPAC fundraising initiative.

As you are probably aware, CEPAC is ACEC/MD's legally registered Political Action Committee, consisting of a Chairman and Treasurer appointed by the ACEC/MD President and two other members appointed by the CEPAC Chairman. Funds raised by the committee are used for the election of candidates to state offices in Maryland.

While ACEC/MD has increased its fund raising since initiating its pledge program in 2004, we are far short of the goal of raising \$100,000 over the four-year election cycle outlined in our strategic plan. In fact, contributions in this election cycle lag behind the last cycle that concluded in 2007. Through your CEPAC contributions, ACEC/MD is able to make meaningful contributions to legislators. These contributions get the attention of elected leaders in the state, which often provides the opportunity for our member firm representatives to educate them on the issues of importance to your firm. In today's political process, meaningful contributions and grassroots lobbying are the tools to carry your message forward.

Member Firms:

A. Morton Thomas & Associates
Century Engineering

Constellation Design Group
Development Facilitators, Inc.
EBA Engineering
EBL Engineers
Greenman Pedersen, Inc.
Johnson, Mirmiran & Thompson
KCI Technologies
Kim Engineering
Michael Baker Corporation
Parsons Brinckerhoff
Pennoni Associates
Prime Engineering
RJM Engineering
Rummel, Klepper & Kahl
Schnabel Engineering
Straughan Environmental Services
Urban Engineers
Wallace, Montgomery & Assoc.
Whitman, Reardon & Associates
WBCM

Individuals:

Doug Andrew (Jacobs)
Nate Beil (KCI)
Jim Blake (GPI)
Joe Blaney (KCI)
Stephen Carl (KCI)
Dan Cheng (JMT)
Maureen Decker (Pennoni)
Stephen Drumm (KCI)
Harvey Floyd (KCI)
Tony Frascarella (Century)
Chris Fronheiser (AECOM)
Kunal Gangopadhyay (EBA)
Chris Griffith (KCI)
Jerry Jannetti (PB)
Tammy Jones (KCI)
Joel Keels (KCI)

Sunny Kim (Kim Eng.)
Leon Kriebel (WBCM)
Gregory Lang (KCI)
Charlie Lee (EBL)
Richard Magnani (WBCM)
Joe Makar (WRA)
Dan Maletic (GPI)
K.R. Marshall (Jacobs)
Tony Mawry (WMA)
Jeff McBride (EBL)
Sean McCone (JMT)
Donald McConnell (KCI)
Jack Moeller (JMT)
Mike Myers (RKK)
Terry Neimeyer (KCI)
Jeff Nelson (Schnabel)
Bev Pannee (RJM)
Charles Phillips (KCI)
Stu Robinson (AMT)
Victor Siaurusaitis (M. Baker)
Joe Siemek (KCI)
Alan Straus (URS)
Ray Streib (DFI)
Harry Stephen (Century)
Lane Swauger (KCI)
Stuart Taub (WMA)
Frank Waesche (WMA)
George Wirth (Schnabel)
Timothy Wolfe (KCI)

Thank you to these firms and individuals that have assisted in ACEC/MD's legislative efforts. You will see them recognized at our meetings with crabs on their badges for individual contributions and a Maryland logo for firm contributions.



RETIRED WBCM PRESIDENT DAVID MONGAN NOMINATED TO PE BOARD

Acting on ACEC/MD's recommendation, Governor Martin O'Malley has nominated David G. Mongan, P.E., F. ASCE, to a civil engineer position on the Maryland State Board for Professional Engineers. He will replace Eugene Harvey, P.E., who has resigned from the Board.

David recently retired as president of Whitney, Bailey, Cox & Magnani, LLC, and is immediate past president of the American

Society of Civil Engineers. He has 36 years of experience in civil engineering. He is active with the American Society of Civil Engineers, is past chair of the Council on Federal Procurement of Architectural and Engineering Services, a past member of the Maryland Chamber of Commerce Board of Directors, past member of the Board of Directors of the Engineering Society of Baltimore, and past chair of the ACEC/MD

Legislative Committee. David received the ASCE Maryland Section's Civil Engineer of the Year Award in 1998 and the Engineering Society of Baltimore's Engineer of the Year Award in 1999. He holds a Bachelors and Masters of Science in Civil Engineering from the University of Maryland and a Masters in Business Administration from Loyola College of Baltimore.



MEMBER NEWS

- **ATCS, P.L.C.** is pleased to announce that *Jerry G. Dougherty* is the new ACEC/MD representative for the firm. He can be reached at 410-224-7497 or gdougherty@atcsplc.com.
- **A. MORTON THOMAS & ASSOCIATES** is pleased to announce the following:
 - *David W. Covington, P.E.* has been promoted to Associate.
 - *Pete Strawser, MCP, MCSA* has been promoted to Associate.
 - *Douglas "Billy" Badger* has been promoted to Construction Manager.
 - *Bonnie Maiden* has been promoted to Project Manager.
 - *Douglas H. Baker* has been promoted to Project Manager.
- **GEORGE, MILES & BUHR, LLC (GMB)** congratulates employee *Katherine J. McCallister, P.E.* and *David L. Myers, P.E., S.I.T.* for achieving the status of registered professional engineers in the state of Maryland.
- **GREENHORNE & O'MARA (G&O)** celebrating its 60th anniversary, announces that Water & Environment Vice President *Stephen L. Pattison* has been appointed to serve on the Advisory Board for the Maryland Clean Energy Center (MCEC). Also, *Thomas R. Philips, Jr.* has joined the firm as the new Director, Right-of-Way Services.
- **KITTELSON & ASSOCIATES, INC.**, celebrating its 25th anniversary, is pleased to announce the following:
 - The firm is opening a Reston, VA office that will be led by long-time KAI Associate *Brandon Nevers, P.E., PTOE*.
 - *John Callow*, Senior Principal, will join the new Reston office.
 - The firm welcomes Principal-Engineer *Tom Urbanik*.
- **RJM ENGINEERING, INC.** announces the relocation of their office to:

6021 University Blvd., Suite 530
Ellicott City, MD 21043
- **KCI TECHNOLOGIES, INC.** has promoted *Richard Pagano* to Vice President. He has over 22 years of experience in the industry and currently serves as operations manager for the firm's Mid Atlantic Construction Management Operations.
- **WBCM** announces the promotion of *Mindy Hinsley, CPSM* to Senior Vice President. She has over 18 years of marketing and sales experience and formerly served as the firm's Vice President of Marketing.



ACEC/MD SOUTH BEACH CONFERENCE HOTEL ROOM DEADLINE IS MAY 10TH

ACEC/MD's 22nd Annual Conference, being held June 23-26, 2010 is right around the corner, and you need to make your hotel room reservation today. The cut-off is May 10th, but when ACEC/MD's room block is gone, you will be unable to take advantage of the special room rates starting at only \$159.00 per night.

Our destination hotel, the Marriott South Beach, is located on the beach only steps away from the historic Art Deco District. Surrounded by many famous fine dining establishments and world class shopping, Miami South Beach was recently ranked as one of the top beach destinations in the world.

If you choose to extend your stay, with non-stop airfare from Baltimore currently available for well under \$200 round trip, ACEC/MD's conference will be the perfect opportunity to combine business with a great vacation.

The tentative program schedule is as follows:

Wednesday, June 23
3:00pm – Executive Committee Meeting
6:00pm – Opening Reception

Thursday, June 24
9:00am – Golf
9:30am – Tour
6:00pm – Cruise

Friday, June 25
9:00am – Session
11:30am – Reception/General Membership Meeting
6:00pm – Reception/Banquet

Saturday, June 26
9:00am – Port of Miami Site Tour

Our program will feature a discussion by Kiewit representatives on multidisciplinary Design/Build, and a presentation and site tour of the ambitious Port of Miami

Tunnel Project and the port facility.

Golfers will have the option of tackling the famous Doral Blue Monster Course or join other conference participants in a tour of the historic and scenic Vizcaya Museum and Gardens. Of course a trip to Miami would not be complete without a cruise. This year conference participants will board the Miami Lady for a cruise by the mansions of the stars of Miami and the spectacular City skyline.

As always there will be plenty of opportunity to network with colleagues from other ACEC/MD member firms, and experience the unique atmosphere that is Miami's South Beach.

Book your hotel reservation today by calling 1-305-536-7700; reference ACEC/MD or 1-Y2GBWN.



AMERICAN COUNCIL OF ENGINEERING COMPANIES/MARYLAND

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BALTIMORE, MARYLAND 21201-4310

POSTMASTER: ADDRESS CORRECTION REQUESTED

8

January-February, 2010

PROFESSIONAL DEVELOPMENT

- March 6** *21st Century Education Foundation's Third Annual Career Expo 2010.*
Glen Burnie, MD. For more information, call 410-222-2909.
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- March 10-12** *3rd Annual Transportation & Infrastructure Convention featuring U.S. Transportation Secretary Ray LaHood.*
Washington, DC. Co-hosted by ACEC and the APWA. For more information contact Trudy Hester at 214-750-0123 or thester@dean.net.
-
- March 10-13** *ACEC's Business of Design Consulting: Managing for Success in a Climate of Change.*
Salt Lake City, UT. For more information call 202-347-7474 or go to www.acec.org.
-
- March 25-26** *A/E/C Project Management Bootcamp*
Boston, MA. Presented by PSMJ. For more information contact 800-537-PSMJ or www.psmj.com.
-
- April 21** *Right From The Start – Commissioning for High Performing Buildings* Online. A complimentary webcast earning three PDHs presented by ASHRAE. For online registration, go to www.ashrae.org/cxwebcast or call 678-539-1200.
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- April 25-28** *ACEC's 2010 Annual Convention and Legislative Summit; Engineering America's Recovery: New Opportunities*
Washington, DC. Early Bird registration ends April 2, 2010. For more information contact 202-347-7474 or www.acec.org.
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- April 27-30** *The Indoor Environmental Health & Technologies Conference & The Lead and Healthy Homes Grantees Conference*
New Orleans, LA. For more information call 800-590-6522.