

*In this issue:*

President's Message	1
ACEC/MD Rolls Out 2017 Legislative Agenda	3
Fundraiser for Influential Senate EHEA Chair Joan Carter Conway set for January 5, 2017	5
Legislative Action Day	6
ACEC/MD's Maryland STEM Festival Event Offers Students A Chance to Explore Engineering Careers	7
Registration Open for 2017 MdQI Conference	9
Deadline to Enter ACEC/MD's 2017 Community Service Award is Fast Approaching	9
ACEC/MD Offering Awards Program Sponsorship Opportunities	10
Get LinkedIn with ACEC/MD	10
Member News	11
ACEC/MD Member Firms Recognized as Baltimore Sun's Top Workplaces	12
ACEC/MD Conference Save The Date	12
AECOM's Alan Straus Appointed to Open Secretary Position	13
New Member	13
Professional Development	14
Upcoming ACEC/MD Events	14

## PRESIDENT'S MESSAGE *by Stu Robinson, P.E.*



Happy Holidays to all! ACEC/Maryland kicked off the Holidays with our annual Holiday Celebration at the Baltimore Museum of Industry. More than 180 attended the event and enjoyed lots of good discussion, food, and spirits.

Winter has arrived and I don't know where the time has gone. I'm already halfway through my presidency and looking forward to an exciting 2017. There were a few come-from-behind victories this past November. Our President Elect Donald Trump came from behind to beat Hillary Clinton and the Cubs came from behind to beat the Cleveland Indians in seven games. Shockers, both! Now onto 2017!

We've been quite busy over the last two months.

On November 9th ACEC/MD hosted a Maryland STEM Festival event at the Engineers Club that offered students the opportunity to explore different engineering careers via a series of eleven stations and hands-on-workshops. We started with a goal of attracting 100 students, and surpassed that with 115 students. Home schooled students joined classes from Edmonston Westside High School, Sykesville Middle School, and Woodlawn High School.



Thanks to our engineering firms A. Morton Thomas and Associates, AECOM, Alpha Corporation, Development Facilitators, Froehling and Robertson, Gannett Fleming, Jacobs, Johnson, Mirmiran and Thompson, KCI Technologies Inc., Rummel Klepper and Kahl, Specialized Engineering, and Wallace Montgomery, as well as their staff who helped organize, participate, and execute this rewarding and highly successful event. Additional thanks goes out to the Career Outreach Committee who organized the event and Committee Chair

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## PRESIDENT'S MESSAGE *(continued)*

Jeff McCormack (AECOM), and Director Melinda Peters (RK&K). We look forward to making next year an even bigger success.

ACEC/MD sponsored a table at the Governor's Gala, which was held December 1st, in Baltimore. This was a wonderful black tie event that had more than 1,000 people in attendance. The Governor raised more than \$1.5 million. Governor Hogan and the First Lady Yumi Hogan were very outgoing, meeting and taking photos with their guests. The Governor spoke on how well Maryland is doing and his personnel battle to beat cancer. ACEC/MD sponsors and attendees included Stu Robinson



(A. Morton Thomas & Associates); Dana Knight (McCormick Taylor); Sam Minnette (WSP|Parsons Brinckerhoff); Art Barrett (Gannett Fleming); Leon Kriebel and Marco Legaluppi (WBCM); Godwin Larbi (Kumi Construction Management Corp.); and Jack Moeller and Mike Blair (Johnson, Mirmiran & Thompson). If you ever have the opportunity to attend a Governor's Gala, I would recommend it.

Our Leadership Program kicked off the first of several sessions. Chris Costello ACEC/MD's Legislative Counsel presented "The Importance of Grass Roots Political Activism". The program provided attendees the information required to attend and speak to our legislators on Legislative Action Day, which will be held in Annapolis on January 19, 2017. The Leadership Program will continue throughout 2017 with seven more sessions.

Speaking of the Legislative Action Day, please don't forget to sign up for the visitations and luncheon. We are looking to have a strong turnout. Our goal is to have 50 member firm representatives for visitations and 100 individuals attending the luncheon afterward. This is an important event that allows us to reach out to our legislators and promote legislative actions and concerns that are important to ACEC/MD, to your firm and to the engineering profession. I look forward to seeing you there!



I had the privilege of co-signing a Continuing Partnering Agreement with Colonel Edward P. Chamberlayne, 67th Commander of the Baltimore District, U.S. Army Corps of Engineers. The agreement was originally signed July 24, 2002 and in summary reads, "The U.S. Army Corp of Engineers-Baltimore District and the American Council of Engineering Companies/Maryland (ACEC/MD) seek through this agreement to sustain a meaningful partnership between our organizations and among our member firms. Our common purpose is to

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## **PRESIDENT'S MESSAGE** *(continued)*

provide quality and responsive engineering and consulting services to the nation and the world."

A special congratulations also to Art Barrett (Gannett Fleming) and Frank Waesche (Wallace Montgomery). They are our newest Fellows.

As part of our Smart Goals, we attended a joint meeting between ACEC/MD and ACEC/MW in which we discussed various issues about our organizations, and continued cooperation for improving the engineering community in our region. Additionally, we encouraged our ACEC/MW partners to show good attendance at the Legislation Action Day in support of all of our mutual engineering issues.

Again Happy Holiday's to you, your family, and your friends. I thank you all for your support throughout my first six months as president. Be safe and we will see you next year!

## ***ACEC/MD ROLLS OUT 2017 LEGISLATIVE AGENDA***

ACEC/MD officially kicked off the 2017 political season at the organization's annual Legislative Breakfast on November 17th. The Business Agenda for the General Assembly Session, that convenes on January 11th, was rolled out and Maryland Businesses for Responsive Government (MBRG) President Duane Carey delivered the keynote address. During his remarks, Mr. Carey described the important role that owners and employees of Maryland businesses play in countering the anti-business agenda of many organizations that descend on Annapolis each year. He also stressed the importance of political contributions that allow representatives of ACEC/MD to explain issues that are often foreign to our elected officials.

This year's agenda will focus on strengthening the prohibition on a client assigning a duty to defend to consultants, eliminating barriers to fair competition on projects, and clarifying that engineering and related services are not subject to sales tax. In addition, ACEC/MD is working with the administration to eliminate the unfair transportation prioritization law that was enacted last year, and to defeat efforts to water down professional licensing laws due to bogus restraint of trade claims.

Be sure to mark your calendar for January 19th, and plan to join your colleagues at ACEC/MD's Legislative Action Day. We really need everyone's participation to ensure that our elected officials hear from their constituents. Plan on assisting ACEC/MD in lobbying for the following initiatives:

### **INDEMNITY - DUTY TO DEFEND**

***WHAT IS THE ISSUE?*** With passage of SB 234 and HB 871 in 2016, engineering and design firms obtained some relief from onerous "Duty to Defend" clauses in A/E contracts. There are still additional modifications required to ensure the obligation to pay defense costs and/or resulting economic loss arising out of the negligence of others, including the indemnities, are not passed on to design firms.

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## ***2017 LEGISLATIVE AGENDA (CONTINUED)***

### **INDEMNITY - DUTY TO DEFEND (continued)**

#### **WHY IS IT IMPORTANT?**

- The Duty to Defend clause is an unfair allocation of risk.
- The Duty to Defend clause is uninsurable.
- This requirement contractually draws engineering firms into litigation when they have no negligence.
- Small businesses could be bankrupted from resulting expenses without any fault.
- Engineering firms could be indemnifying someone for their own negligence.

#### **Legislative Action Required**

Amend Section 5-401.2 of the Annotated of MD to delete the “sole negligence” requirement and to fairly assign negligence to the responsible party. Add “economic loss” to the damages resulting from the liability.

## **PROVIDING FAIR COMPETITION ON A/E CONTRACTS**

**WHAT IS THE ISSUE?** The 2015 session included passage of House Bill 738, which modified the Annotated Code of Maryland with respect to jurisdiction over procurement issues. Additional modifications are necessary to address confusion in the procurement process regarding A/E firms’ participation in the selection process. Current regulations state that if an individual or a firm assists a State agency in drafting a specification for a procurement contract that individual or firm is prohibited indefinitely, or as long as the State uses the specification in the procurement contract for which it was drafted or any other procurement contract, from helping anyone to prepare a bid or proposal for that contract.

#### **WHY IS IT IMPORTANT?**

- Existing regulations deprive firms the ability to participate in certain procurements if they employ an individual that assisted in the drafting of any specifications used for the procurement. Contract specifications are regularly used on projects that the original drafter had not intended.
- Current laws place unreasonable requirements on a firm to know everything employees worked on from start of their careers.
- Would not change the requirements of the ethics law contained in State Government Article, Title 15, Subtitle 5.

#### **Legislative Action Required**

Modify language on participation in A/E procurement process. Establish clear guidelines with prescribed timeframes that outline specific requirements for participation in State procurements.

## **REJECTING SALES TAX ON ENGINEERING SERVICES**

**WHAT IS THE ISSUE?** During an audit of a Maryland engineering firm by the Comptroller’s office, an auditor incorrectly identified certain services and activities performed by the engineering firm as being subject to Maryland state sales tax. This resulted in assessment of back taxes to the engineering firm for the services in question. The services taxed were part of usual and customary professional services performed by an engineer and should not be subject to sales tax.



## *2017 LEGISLATIVE AGENDA (CONTINUED)*

### **REJECTING SALES TAX ON ENGINEERING SERVICES (continued)** **WHY IS IT IMPORTANT?**

- Engineering services are professional services that are historically not subject to sales tax.
- The Comptroller's interpretation of taxation of these professional services was inappropriate and could spill into other design professions including architecture, landscape architecture, inspection and surveying.
- Assessment of back taxes, legal fees and economic loss that result from the inappropriate classification of these services can bankrupt small businesses.
- In 2007, when the MD Legislative looked at sales tax on professional services legislators agreed that the services of A/E firms should remain exempt from sales tax.

### ***Legislative Action Required***

Specifically define services provided by professional engineers and design firms to eliminate this from occurring again.

## *FUNDRAISER FOR INFLUENTIAL SENATE EHEA CHAIR JOAN CARTER CONWAY SET FOR JANUARY 5, 2017*

The American Council of Engineering Companies/Maryland (ACEC/MD)  
Cordially Invites You To A Breakfast Discussion With

*Senator Joan Carter Conway (District 43)*  
Chair, Senate Education, Health & Environmental Affairs (EHEA) Committee

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Thursday, January 5, 2017

8:30-9:30am

Garrett Jacobs Mansion, 11 West Mt. Vernon Place, Baltimore, MD 21201

ACEC/MD will host a fundraiser for influential Senate Education, Health & Environmental Affairs (EHEA) Committee Chair Joan Carter Conway (District 43-Baltimore) at the Engineers Club, Thursday, January 5th from 8:30-9:30am.

Senator Conway Chairs the EHEA Committee that plays a critical role on issues impacting the engineering profession related to procurement, the registration boards, MBE/SBE, and environmental matters.

Help ACEC/MD deliver a message of support to Senator Conway by contributing \$200 as a host (suggested contribution for Executive Committee Members) or \$100 as a Patron. Checks can be made payable to "Committee to Elect Joan Carter Conway". Please distribute this announcement within your firm, and by January 3rd, advise the ACEC/MD office who will be participating and their level of support. Contributions are going to a state PAC, therefore, either a company or personal check would be appropriate.

Thanks in advance for assisting ACEC/MD in promoting the business agenda for the profession.

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AMERICAN COUNCIL OF ENGINEERING COMPANIES/MARYLAND LEGISLATIVE ACTION DAY

Thursday, January 19, 2017

Visitations 8:30 - 11:30 AM

Luncheon 11:30 AM – 1:30 PM

Governor Calvert House

58 State Circle, Annapolis



(You can avoid the parking hassle by parking at the stadium lot on Rowe Blvd. and taking the shuttle into Annapolis.)

The upcoming General Assembly session shapes up to be another challenging one. This is the perfect opportunity to educate your elected officials on important issues that impact your firm, and the need to:

- Further strengthen the state’s current Indemnification Law to make a “Duty to Defend” requirement illegal.
• Greatly reduce the prohibition on submitting a proposal that applies to an individual or the firm that hires the individual if the individual assisted the state in drafting specifications or RFP that is used on that project.
• Defeat efforts to raid money from accounts dedicated for infrastructure funding.
• Reject efforts to apply sales tax to engineering and related services.

The cost is \$75.00 per person. Go to https://acecmd-2016legislativeactionday.eventbrite.com. 2017 Leadership Program participants are already registered to attend this event for the full schedule as part of their program.

IMPORTANT: With each registration, PLEASE include the registrant’s legislative district and the legislative district for the firm, and if you plan to participate in the visitations with the legislators.

Contact the ACEC/MD office for a copy of the flyer, or if you have any questions.

ACEC/MD Legislative Action Day schedule:

- 8:30-11:30AM – Targeted Legislative Visitations
11:30AM-1:30PM – Annual CEPAC Luncheon, Governor Calvert House, 58 State Circle
1:30-3:00PM – Executive Committee Meeting
1:30-3:00PM – Leadership Class De-Briefing

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## *ACEC/MD'S MARYLAND STEM FESTIVAL EVENT OFFERS STUDENTS A CHANCE TO EXPLORE ENGINEERING CAREERS*

BY ACEC/MD PUBLIC RELATIONS COMMITTEE CHAIR AMY LAMBERT (KCI)

ACEC/MD hosted a Maryland STEM Festival event to offer students the opportunity to explore different engineering careers via a series of stations and hands-on workshops. Professionals representing engineering firms from all over Maryland demonstrated the exciting, varied and rewarding world of consulting engineering, and the contributions they make toward everyday life. Stations included:

- Hydrology
- Green Infrastructure and Stormwater Management
- Civil Engineering
- Surveying
- Roadway Planning and Design
- Bridge Design
- Systems Engineering
- CCTV Engineering
- Traffic Engineering
- Environmental Engineering
- Geotechnical Engineering
- Geographic Information Systems



Homeschooled students joined classes from Edmonston Westside High School, Sykesville Middle School, and Woodlawn High School. Groups of five to 10 students rotated through stations representing each discipline, many of which included hands-on exercises. Presenters answered questions that ranged from highly technical inquiries to the coursework and curriculum necessary to pursue an engineering career. Students enjoyed seeing underground hydrology in action, watching bridges collapse, building structure foundations, planning a roadway, storytelling through geographic information, surveying the atrium of the beautiful Engineer's Club of Baltimore, and much more.

Science, Technology, Engineering and Math (STEM) jobs are growing at a fast past, yet U.S. colleges and universities are not producing enough graduates in the required fields. The decision to pursue a STEM-related career is often made during the critical middle and high school years, when students begin to focus on more challenging math and science coursework.

Many thanks to the following engineering firms and their staff that joined together to organize and execute this rewarding event:

- A. Morton Thomas & Associates
  - Stu Robinson (ACEC/MD President)
  - Megan Beahm
  - Maggie Stuthmann
  - Will Van Luven
  - Peter Zitta

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*ACEC/MD-SPONSORED STEM FAIR (CONTINUED)*

- AECOM
  - Jeff McCormack (ACEC/MD Career Outreach Committee Chair)
  - Haikun Dong
  - Paul King
  - Michael Massaquoi
  - Mark Nalepa
  - Scott Scheine
  - Midhat Shahab
  - Ken Shimomoto
  - Joseph Telewoda
  - Ramesh Venkatareddy
- Alpha Corporation
  - James Colfelt
- Development Facilitators
  - Ray Strieb
- Froehling and Robertson
  - Kelly Clawson



- Gannett Fleming
  - Will Aasen
  - Drew McTygue
  - Matthew Sushinsky
- Jacobs
  - Tony Clarke
- Johnson Mirmiran and Thompson
  - Clay Condol
  - Mike Galvin
  - Kristina Higgins
  - Tobi Kester

- KCI Technologies Inc.
  - Nate DeRose
  - Thomas Ebeling
  - Clark Johnson
  - Amy Lambert
  - Jen Pfister
  - Joseph Ross
  - Ryan Shumaker
  - Whitney Shumaker
- RK&K
  - Melinda Peters (ACEC/MD Director)
  - Dave Roberts
  - Christine Sutkowski
- Schnabel Engineering
  - Steve Fung
- Specialized Engineering
  - Barry Catterton
- Wallace Montgomery
  - Gregory Barnes
  - Kirastin Spence
  - Nick Thompson



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## *REGISTRATION OPEN FOR 2017 MDQI CONFERENCE* MDOT SECRETARY RAHN & SAGAMORE DEVELOPMENT PRESIDENT WELLER TO PROVIDE KEYNOTE REMARKS

The 24th annual Maryland Quality Initiative Conference is quickly approaching. The 2017 (MdQI) Conference will be held on January 25-26, 2017 at the Baltimore Convention Center, 1 W. Pratt St., Baltimore, Maryland, 21201. This two-day conference, attended by local, state and federal agencies, as well as the consultant engineering community, highway contractors and suppliers provides the perfect opportunity for networking and valuable training.

Registration for the Conference, Ethics Training & Awards Banquet is available online. Also available online is the exhibitor registration, including the Grand, Gold and Silver Sponsorships. Exhibitor booth choices will be on a first come, first serve basis. You may view the Conference Agenda, Exhibitor "Theme", Sponsorship Information, Pinewood Derby Race and Build a Better MouseTrap competition online, as well. If you have any questions, please contact Shelly Baquol at 410-760-9505 or [shelly@mtbma.org](mailto:shelly@mtbma.org).

## *DEADLINE TO ENTER ACEC/MD'S 2017 COMMUNITY SERVICE AWARD IS FAST APPROACHING*

ACEC/MD is looking for employees of member firms that have made significant contributions to their communities by volunteering their time and expertise. These individuals have enhanced the quality of life for all of us, and we would like to recognize their efforts.

Please note that only the official ACEC/MD representative of a member firm may submit candidates. However, a representative from one member firm may nominate a representative from another member firm. The deadline for entries in the ACEC/MD competition is **January 6, 2017**. Complete both the ACEC/MD Nomination Certification and the ACEC Nomination, that can be found on the ACEC/MD website [www.acecmd.org](http://www.acecmd.org). Entry must include the ACEC/MD Nomination Certification and ACEC Nomination Form.

To be eligible for the competition, forward the entry to the ACEC/MD office, 312 North Charles Street, Suite 200, Baltimore, MD 21201, by January 6, 2017. The winner in the ACEC/MD competition will be forwarded to ACEC for consideration in their competition.

As evidenced by last year's National Award winner, KCI's Chuck Phillips, our member firm representatives are making important contributions to society both at work and in their communities.

Please help ACEC/MD recognize these important contributions.



## *ACEC/MD OFFERING AWARDS PROGRAM SPONSORSHIP OPPORTUNITIES*

The American Council of Engineering Companies/Maryland (ACEC/MD) is pleased to offer interested firms the opportunity to cosponsor the ACEC/MD Awards Banquet. This annual event recognizes all finalists in our Engineering Excellence Awards Program, along with the recipients of the President's Award, the Young Professional of the Year Award, Community Service Award, and the ACEC/MD and Kahl Scholarships. This banquet will be held at the historic Garrett-Jacobs Mansion, 11 West Mount Vernon Place, Baltimore, on **Thursday, February 16, 2017** from 6:00 – 9:00 PM.

Member firms, suppliers to the industry, and other interested parties are invited to participate in this celebration by co-sponsoring the event. Included in this sponsorship are:

- Recognition on a sign board posted at the event.
- Acknowledgement in the March-April, 2017 ACEC/MD Newsletter.
- Color advertisement in the February 16, 2017 event program.

The investment for sponsoring this event is only:

Platinum - inside front or back cover (portrait-6½" high x 4½" wide)\* \$1,000.00

Gold - full page vertical ad (portrait-6½" high x 4½" wide)\* \$500.00

Silver - ½ page horizontal ad (horizontal-3½" high x 4½" wide)\* \$250.00

Bronze Business card ad\* (horizontal-2" high x 3½" wide)\* \$100.00

(Please note: Platinum and Gold ads must be portrait; Silver and Bronze ads must be landscape.)

\* Ad must adhere to the layout and size requirements; otherwise ACEC/MD is not responsible for the appearance.

To take advantage of this opportunity, email ad (.jpg-200dpi minimum or .eps format; color or black & white;) to [acecmd@aol.com](mailto:acecmd@aol.com), and mail a check for the level of sponsorship desired to the ACEC/MD office, 312 North Charles Street, Suite 200, Baltimore, MD 21201, by the close of business on **January 16, 2017**. For further information, please contact the ACEC/MD office at 410-539-1592.

We hope you will join us in this celebration of "excellence in engineering," and at the same time take advantage of this chance to promote your company's name.

### *GET LINKEDIN WITH ACEC/MD*

Check out the ACEC/MD page now on LinkedIn, Twitter, and Facebook. We'll be posting event details, new member welcomes, awards, and industry and state-related news. Search for American Council of Engineering Companies Maryland or ACEC/MD to follow us, and feel free to send pertinent news to Public Relations Committee Chair Amy Lambert at [amy.lambert@kci.com](mailto:amy.lambert@kci.com).



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## MEMBER NEWS

**A. MORTON THOMAS & ASSOCIATES (AMT)** is pleased to announce the following:

-The firm has opened a new Frederick office under the direction of AMT Associate **Rick McGraw**. The location is:

5291 Corporate Drive, Suite 103  
Frederick, MD 21703  
800-881-2545 or 240-522-8637

-Their Baltimore office has relocated to nearby Towson, Maryland. The office is located at:

901 Dulaney Valley Road, Suite 710  
Towson, MD 21204  
The phone number will remain 410-752-6552

**BRUDIS & ASSOCIATES, INC. (BAI)** is pleased to announce that **Michael L. Paylor, PE, PTOE** has joined the firm as Vice President of the firm's Traffic Division. He has over 23 years of experience in diverse traffic related activities.

**CENTURY ENGINEERING, INC.** is pleased to announce that **Jacquelyn Conway Schingeck** has been named to the firm's Board of Directors. In the firm's 64-year history, she is the first woman to receive this honor. The firm also announced that it has opened an office in Conshohocken, PA.

**JAMES POSEY ASSOCIATES, INC.** is pleased to announce the following:

-**Michael Sherren** has been elected a Vice President and Principal at the firm. The leader of the firm's education studio, he joined the firm in 2002.

-**Katie Shaffer** has been promoted to Marketing Manager. She joined the firm in 2004 as Marketing Coordinator.

**MUELLER ASSOCIATES** announces that five of their projects have been recognized with 2016 awards from the Baltimore and Maryland Chapters of AIA, as follows:

-The comprehensive, multi-phase renovations to the Baltimore Museum of Art earned AIA Baltimore's Grand Design Award.

-The Fred W. Smith National Library for the Study of George Washington at Mount Vernon was recognized with both the AIA Baltimore Excellence in Design Award and the AIA Maryland Excellence in Design Merit Award.

-The new University of Maryland, Baltimore Campus Performing Arts and Humanities Building was recognized with the AIA Maryland Excellence in Design Honor Award in Institutional Architecture.

-The new Performing and Visual Arts Center at the Friends School of Baltimore received an AIA Baltimore Excellence in Design Award.

-The renovation and adaptive reuse of the historic Mercantile Trust and Deposit Co. into the Chesapeake Shakespeare Theater received an AIA Baltimore Honorable Mention Award.

**PRIME AE GROUP INC. (PRIME)** is pleased to announce that **Maureen Cissel** has joined the firm as Director of Water Resources' Mid-Atlantic practice. She has over 30 years of experience in complex flood protection projects.



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## *ACEC/MD MEMBER FIRMS RECOGNIZED AS BALTIMORE SUN'S TOP WORKPLACES* RK&K ONCE AGAIN NAMED TOP LARGE EMPLOYER

Demonstrating satisfaction by employees in dynamic workplaces, ACEC/MD member firms scored very high in this year's Baltimore Sun's Top Workplaces competition. To identify organizations that meet the Top Workplaces' standards, employees at 171 companies were surveyed out of the 1,314 companies that were nominated by employees or invited to participate by Workplace Dynamics, an employee research and consulting firm. Job satisfaction factors included: organizational health factors such as company values, effectiveness, appreciation of employees and management style. In addition, the survey asked employees about: employee engagement, confidence in company leadership, compensation, and flexibility.

In addition to RK&K, LLP garnering the top award in this year's large employer list, representing firms with four hundred employees and over in the Baltimore region, other ACEC/MD member firm award recipients included:

- Wallace Montgomery & Associates – Midsize Employer (150-399)
- Whitman, Requardt & Associates – Midsize Employer
- SIG – Small Employer (35-149)
- Gross Mendelsohn & Associates – Small Employer
- Straughan Environmental, Inc. – Small Employer
- Brudis & Associates – Small Employer



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American Council of Engineering Companies  
Maryland

American Council of Engineering  
Companies/Maryland

## 29th Annual Conference

June 21-23, 2017



Save  
The  
Date!

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## *AECOM'S ALAN STRAUS APPOINTED TO OPEN SECRETARY POSITION*

The Executive Committee has appointed AECOM's Alan Straus to fill the open Secretary position vacated by Christopher Fronheiser, who has taken employment with a construction company.

Alan Straus, PE is a Senior Vice President for AECOM, a fully integrated design, construction and technical services firm serving clients across North America and around the world. AECOM is the #1 Design Firm as Ranked by ENR. Alan has more than 25 years of experience in both the public and private sectors, starting his career with the Maryland State Highway Administration. Alan now serves as the Chief Operations Officer responsible for the daily operations for AECOM's DC Metro/Mid-Atlantic Region, a group of nearly 2,000 professionals serving clients in the Transportation, Water, Environment, Buildings, PM/CM, Industrial and Power sectors. Alan has been actively involved with ACEC/MD for the last dozen years, serving as a Director and Committee Chair for the CEPAC, Legislative and MDOT Liaison committees, and has served in similar positions for other organizations such as the Women's Transportation Seminar (WTS).

A graduate of the University of Maryland at College Park with a Bachelors of Science degree in Civil Engineering, Alan has had the opportunity throughout his career to work with great teams and lead numerous major planning and preliminary design projects, including MD 200, US 29, US 1, MD 140, the Chesapeake Bay Bridge, and many others.

## *NEW MEMBER*

The following firm has been elected to Affiliate membership in ACEC/MD:

### **CTI**

235 Schilling Circle, Suite 100, Hunt Valley, MD 21031

Phone 800-606-6060; Fax 410-666-3307

Representative: Jon Graham [jgraham@webcti.com](mailto:jgraham@webcti.com)

Website: [www.webcti.com](http://www.webcti.com)

*Brief History and Activities of the Firm: CTI is an IT consulting and solutions firm with many years of experience working with IT systems and providing dedicated staff supporting engineering and architecture firms. Founded in 1985 by two local Marylanders, Kip Einbrod and Terry Koenig, over the years as technology grew and evolved, so did CTI's engineers and their expertise in areas such as: personal computing, token rings, networking, client / server architecture, disaster recovery, server virtualization, storage consolidation, cyber security, the cloud and beyond. With over 35 engineers on staff today, CTI drives innovative IT strategy, designs and implements IT solutions, and deploys senior level engineers for day to day support. Services include: IT Analysis, Design, Implementation & Support; Cyber Security & Disaster Recovery Programs; Cloud Analysis and Migration Service; IT Strategy & Budget Planning; Tech - A - Day (rent a senior IT engineer part time to support and mentor your internal staff); Break/Fix IT engineering support; and Staffing & Contractors.*

We welcome this firm as a member of ACEC/MD. Be sure to add their information to your records. The next time you see one of their representatives, please take the time to let them know we're glad that they have joined the Council!

**OFFICERS**

President  
Stu Robinson, P.E.  
A. Morton Thomas & Associates

Vice President  
Jerry Jannetti, P.E.  
WSP|Parsons Brinckerhoff

Secretary  
Alan Straus, P.E.  
AECOM

Treasurer  
Stu Taub, P.E.  
Wallace Montgomery

**ACEC Representatives**

Director  
Dana Knight, P.E.  
McCormick Taylor

Alternate Director  
Art Barrett, P.E.  
Gannett Fleming

**ACEC/MD Directors**

2014-2017  
Tony Frascarella, P.E.  
Century Engineering  
Sean McCone, P.E.  
Johnson, Mirmiran & Thompson

2015-2018  
Harish Patel, P.E.  
EBA Engineering  
Vince Pielli, P.E.  
Urban Engineers

2016-2019  
Charles Kumi  
Kumi Construction Management  
Melinda Peters, P.E.  
RK&K

Executive Director  
Jim Otradovec

**PROFESSIONAL DEVELOPMENT**

**March 14, 2017**

**Timonium; 2017 Concrete Conference – “Concrete Solutions for the Maryland Transportation Industry”.**

For more details, please contact Mindy Green at (301) 694-4899 email Mindy@MarylandConcrete.com

**UPCOMING ACEC/MD EVENTS**

**Legislative Action Day**

January 19, 2017

Visitations 8:30-11:30 AM

Luncheon 11:30 AM - 2:00 PM

Governor Calvert House, Annapolis

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**GENERAL MEMBERSHIP MEETING & AWARDS BANQUET**

February 16, 2017

The Engineers Club, 11 West Mount Vernon Place, Baltimore

6:00 – 8:30 PM

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For more information on these, and other events, contact the ACEC/MD office at 410-539-1592, [acecmd@acecmd.org](mailto:acecmd@acecmd.org), or go to [www.acecmd.org](http://www.acecmd.org). ###



contact:  
Jim Otradovec  
Executive Director  
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ENGINEERING COMPANIES,  
MARYLAND  
312 N. Charles Street, Suite 200  
Baltimore, Maryland 21201  
Tel: 410-539-1592  
FAX: 410-685-5470

**ACEC/MD 2016  
Engineering Excellence  
Grand Award winning  
entry by AECOM of the  
William Preston Lane Jr.  
Memorial (Bay) Bridge  
Cable Dehumidification.**

